



## TESTIMONIALS

Thanks so much for sending your slides. I really enjoyed your presentation--loved the interactive element, the personal examples you shared, and your ability to clearly communicate the concepts you taught. Please feel free to quote me on that!

*Margaret Moore  
Partner, Organizationsunlimited.com*

You have been very kind to be so helpful in helping me build a successful board for the Criminal Justice Policy Coalition.

*Kathy Reboul  
Board member, CJPC*



**STEVEN WOLFF**

Agility | Speed | Innovation

## 7 REASONS TO HIRE DR. STEVEN B. WOLFF

1

**You want someone experienced in creating a high performance team culture, not a newcomer who hasn't created success.** Steven Wolff's work is based on over 20 years of research. If it hasn't been scientifically shown to get lasting results, he won't do it or talk about it. He is experienced in the world of product development, having been an engineering manager and a program manager successfully delivering products ahead of schedule. He's already done it faster than anyone thought possible... and now you can too with his help.

2

**You want someone who will help you make measurable improvements.** Steven's work is focused on helping teams be Inspired. Knowing about Inspired Teams is necessary but not sufficient, he helps teams translate knowledge into enduring practice and create breakthrough performance.

3

**You want science-backed strategies, not theory.** Steven Wolff has done the research and knows the science behind team effectiveness, leadership, and organizational culture. His work has been published in top journals and books. He's not a pretend expert – he's got the knowledge your teams need to improve.

4

**You want a customized presentation, not canned content.** Steven practices what he preaches and creates teams with his clients. This means the relationship is top priority and he works in collaboration with clients to fully meet their needs. He'll work with you before the program to ensure that his content is designed to meet your exact challenges – so your team gets exactly the information they need to be successful.

**5** **You want RESULTS!** Steven focuses on leverage points that have large payoffs and lasting results. Most of the work that's done on teams is focused on conflict resolution, active listening, etc. But a team has certain DNA from which those surface level issues emerge. When you don't address the DNA, the rules of interaction and mindsets – you don't actually make a lasting change. Steven gets to the root of your team's problems so you're expending much less energy for a much greater impact that actually lasts.

**6** **You want a passionate professional who will inspire your people.** You can literally hear in his voice how much Steven Wolff actually cares about this subject matter and how much he loves teaching about it. His passion is infectious and will inspire and motivate your team to absorb the content and change.

**7** **You want to deliver advanced training that positions you as a leader.** This is not your normal team-building “rah-rah” motivation. Steven delivers a lot more than what typical “team building experts” will share. This is advanced science that will dramatically change the genetic makeup of your team.

Steve's workshop was experiential and brought a whole new lens to view teams through. Inspired Teams offers a framework to help teams escape from the stress and unproductive swirl of a myopic focus on achievement and instead, become intentional about the mindsets and actions that actually lead to that end. Beyond the framework, Steve models his ideas through his facilitation, which brings another layer to the learning.

*Alison (Ali) Farquhar  
Principal, GTL Coaching & Consulting*

Organizations – and the rest of the world – today need to look at The Inspired Teams Framework. It is based on a simple premise that saves time, increases organization and personal performance, inspires action, cultivates collaboration and increases satisfaction. I know it works because I used it to create transformation in the culture of the largest hospital in the state.

*Laurie Davis  
Organization Development Consultant*

I brought Steve in to work with our Pharmaceutical and Biotechnology new product development teams at Johnson & Johnson... The effort was so successful that it was cited by J&J as an internal best practice. Further, an article describing the work that we did with Steve's help was published in a special addition of the OD Journal entitled, "Best Global Practices in Internal Organizational Development." Steve's a top notch researcher, a great consultant, and one of the nicest people I know.

*Matthew Mangino  
Consulting Director, Johnson & Johnson*

Book Dr. Steven B. Wolff To Help You  
Create Innovation Breakthroughs  
Email [steve@stevenwolff.com](mailto:steve@stevenwolff.com) or Call 1-781-330-0899